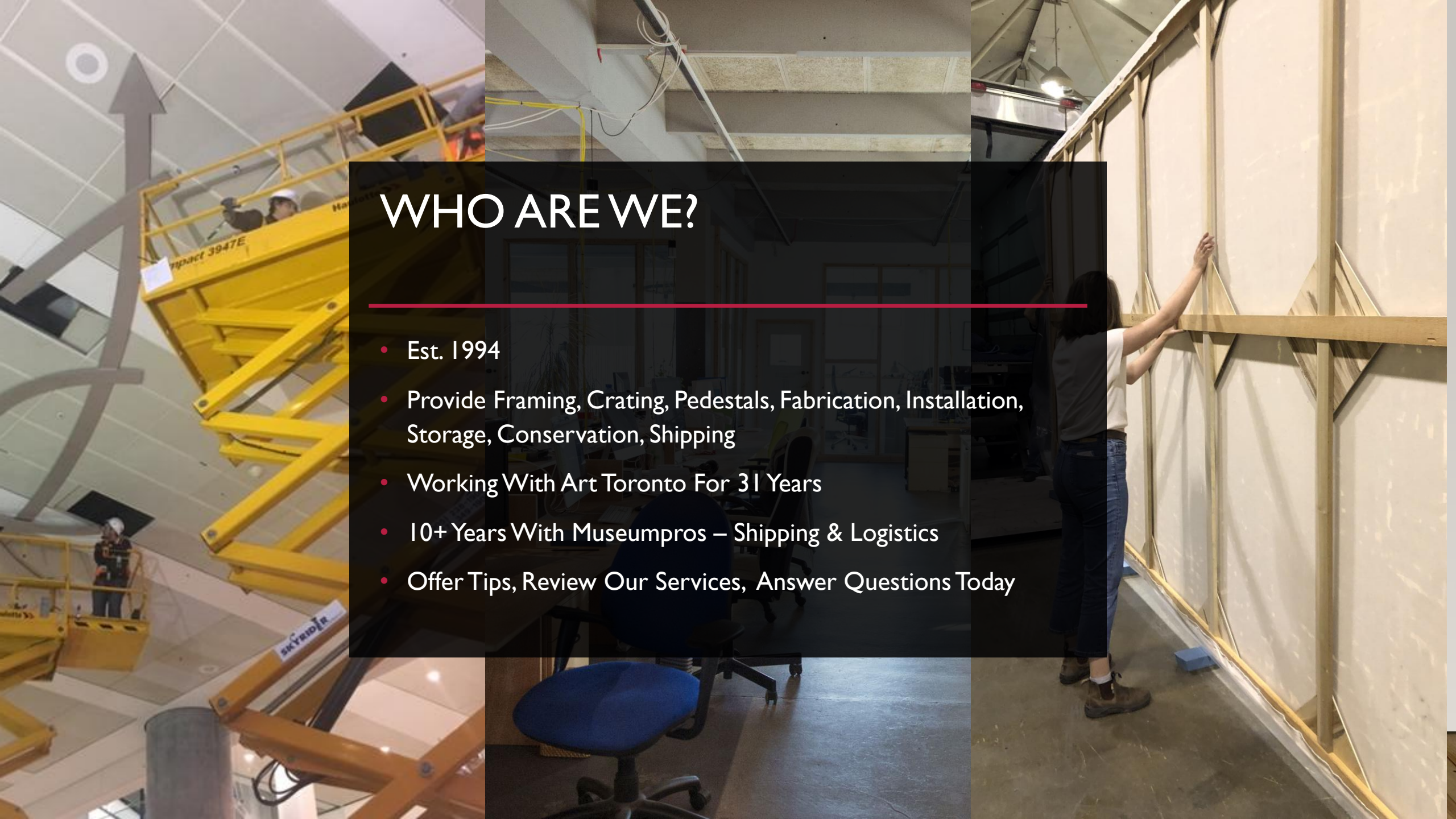


MUSEUMPROS INFO SESSION





WHO ARE WE?

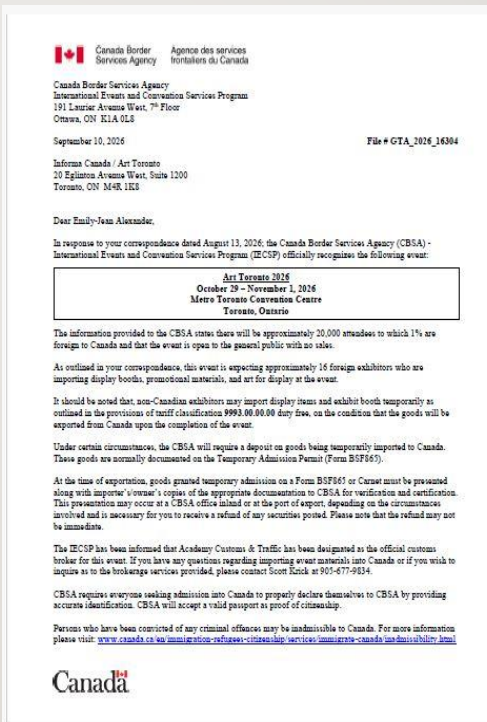
- Est. 1994
- Provide Framing, Crating, Pedestals, Fabrication, Installation, Storage, Conservation, Shipping
- Working With Art Toronto For 31 Years
- 10+ Years With Museumpros – Shipping & Logistics
- Offer Tips, Review Our Services, Answer Questions Today



PRE-FAIR / IMPORT TIPS

WHAT IS THE SHOW LETTER?

- Helps Facilitate Entry Into Canada
- Attach Letter To Any Boxes / Crates / Packages Shipping To Canada
- Ask Art Toronto / Museumpros / Academy For Copy



SHIPPING VIA COURIER?

- DHL, FedEx? Choose 'Broker Select Option'
- Include Show Letter / Broker Info:

Academy Customs & Traffic Inc.

6334 Viscount Road, Mississauga, ON L4V 1H3

ATTN: Scott Krick

Phone: 905-677-9834

Email: academy@academycustoms.ca



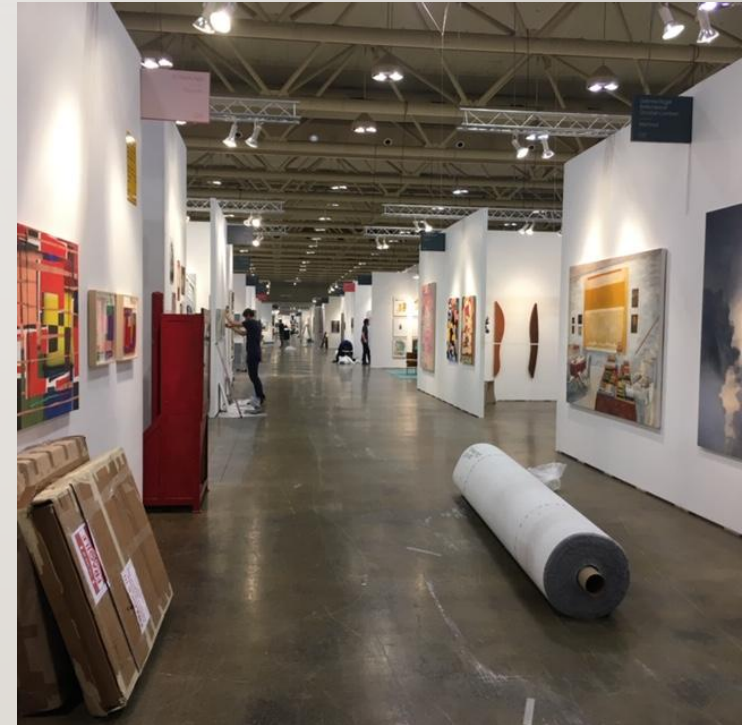
PLANNING TO DRIVE ARTWORKS UP FROM THE US?

- Need 'Handcarry Clearance' – Formal Entry Process
- Turns Your Private / Rented Vehicle Into Commercial Carrier
- Commercial Invoice, Barcoded Lead Sheet From Broker, Passport, Driver's License, Vehicle VIN
- Academy / Museumpros Can Help Set Up – Lead Time Approx. 5 Business Days
- Don't Approach Border Until Given Green Light
- May Need Valid US Tax ID, SCAC Code For Return
- **SCAC Code Definition:** "A unique identifier made of 2 to 4 letters assigned to transport providers by the National Motor Freight Association"



PLANNING TO BRING ARTWORKS ON YOUR FLIGHT?

- Need 'Handcarry Clearance' - Formal Entry Process
- Travel With Commercial Invoice, Show Letter From Canadian Customs
- Broker Will Meet You At Pearson Airport – Share Flight Info Beforehand
- Academy / Museumpros Can Set Up – Lead Time Approx. 5 Business Days
- To Avoid Taxes, Duties – Worst Case Scenario Detainment / Goods Seizure



HOW SHOULD I FORMAT MY COMMERCIAL INVOICE?

- Keep Values 'Low But Believable' – Customs May Challenge Sales Below Listed Value
- Values Should Be In CAD Currency
- Include HS Codes / Country Of Origin Or Manufacture
- Consignee:

Your Gallery Name, Booth Number

C/O Art Toronto

MTCC, 255 Front Street West, Toronto, ON

M5V 2W6



HOW SHOULD I FORMAT MY AIRWAY BILL?

- Consignee:

Your Gallery Name, Booth Number

C/O Art Toronto

MTCC, 255 Front Street West,

Toronto, ON M5V 2W6

- Notify Parties – Museumpros / Academy
- Museumpros Can Review Prior To Shipping



A photograph of two workers in a warehouse loading a large, rectangular panel with a blue and white geometric pattern onto the back of a truck. One worker is on the ground, supporting the panel from below, while the other is standing on the truck bed, guiding it into place. The background shows warehouse equipment like pallet jacks and shelving units.

POST-FAIR / EXPORT TIPS

DO I NEED TO COLLECT TAXES ON MY SALES?

- Yes, You Must Collect 13% Harmonized Sales Tax (HST) On Sales
- Please Do Not Charge 'All In – Tax Included' Prices
- 13% Calculated On Top Of Final Sale Price
- Goods In-Bond – Sales Tax Must Be Remitted To Government Via Broker / Museumpros
- Sunday Night Reconciliation
- Make Sure Bond Closed Out Prior To Export



WILL MY SALES BE AFFECTED BY CANADA'S RETALIATORY TARRIFS?

- Effective September 8, 2026 – HS Code 4911.91.00 – 50% Tariff Due
- Covers: **“Other printed matter, including printed pictures and photographs. Other printed matter, including printed pictures and photographs.”**
- Broker Advised - Does Not Affect Brochures / Catalogues Made In US
- Artwork Must Be American – By US Artist Or Manufactured In US
- Calculation:

CAD Value Of Goods x .50 = Tariff Amount

CAD Value Of Goods + Tariff Amount = Full Taxable

Value

Full Taxable Amount x .13 = HST



WHAT IF I'M SHIPPING MY GOODS TO ART MIAMI? OR ANOTHER US FAIR?

- Canadian, Russian, Chinese Art Maybe Subject To Tariffs
- On Permanent Clearances Into US
- For Canadian Art – HS Codes Under Chapter 97 Face a **50% U.S. Tariff**
- For Chinese Art – Under Section 301 Tariffs May Face **7.5% Duty**
- For Russian Art – Due To Sanctions, May Face **35% Tariff Rate**
- Art Fairs Typically Won't Act As Importers – Won't Support Temporary Clearances





DURING FAIR / OUR SERVICES



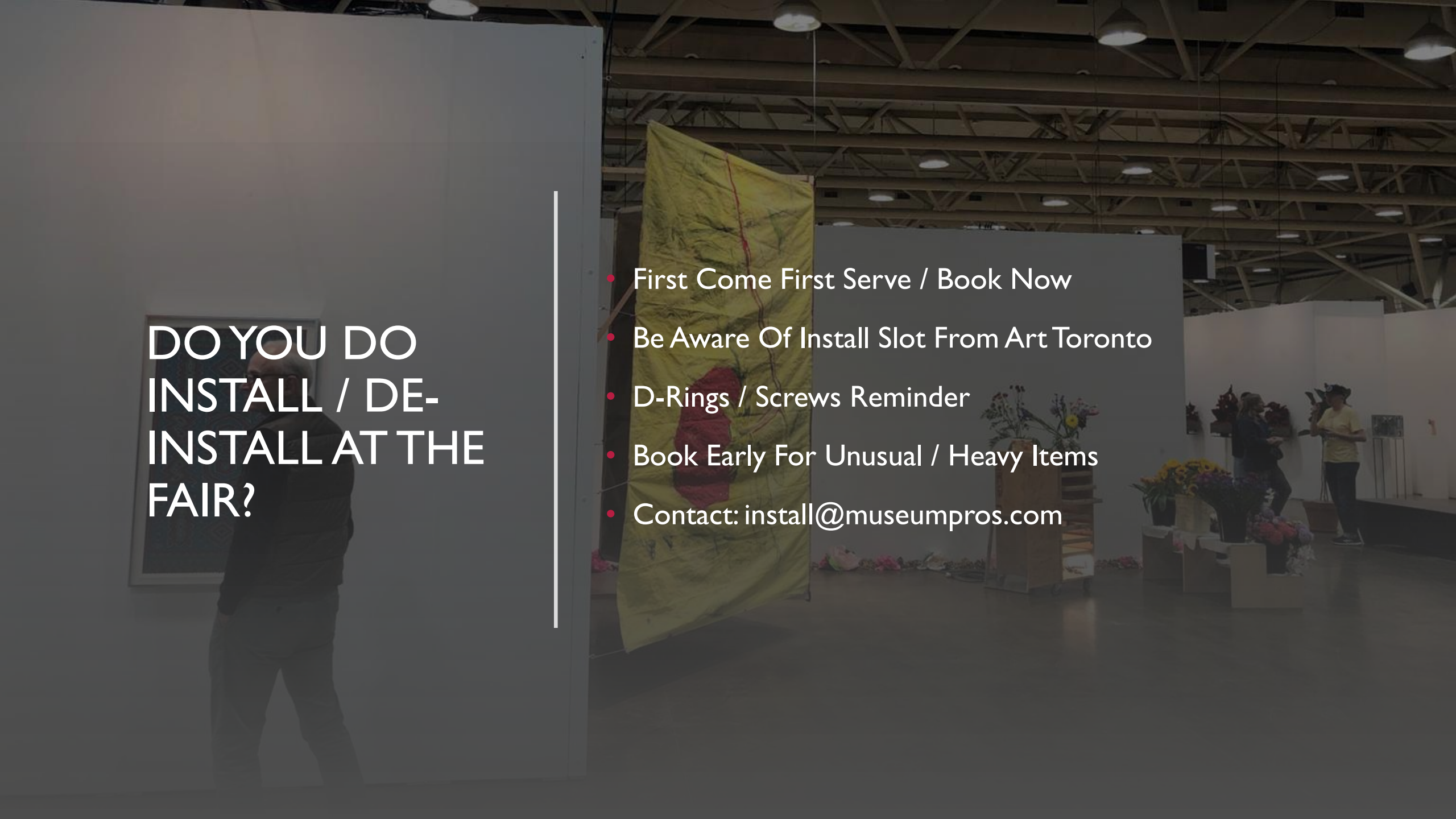
DO YOU HAVE STORAGE ON-SITE?

- First Come First Serve / Book Now
- Various Footprints – Including Bins
- Storage Also At Museumpros' Facility – Grace Period – Either End
- Contact: storage@museumpros.com



CAN WE RENT PEDESTALS FROM YOU?

- Have Inventory of Pedestals / Mounts
- Can Fabricate New
- New Order Cut Off – 2 Weeks Prior To Fair
- No Custom Glass Or Plexi Boxes
- Painted White Or Black Only
- Contact: crating@museumpros.com



DO YOU DO INSTALL / DE- INSTALL AT THE FAIR?

- First Come First Serve / Book Now
- Be Aware Of Install Slot From Art Toronto
- D-Rings / Screws Reminder
- Book Early For Unusual / Heavy Items
- Contact: install@museumpros.com

WHAT ARE YOUR OFFICE HOURS ON-SITE?

- Next Door To Show Office - Room 202
- 1 Hour Before & 1 Hour After Show Hours
- Wednesday 28th Till 9 PM
- Sunday Night Till Late
- MTCC Museumpros Show Phone: 416-585-3500
- **Deal Reminder – Book 2 Or More Services With Museumpros By September 25th, Receive 10% Off**

museumpros

museumpros art services inc.
530 Keele Street Unit 309
Toronto, Canada M6N 3C9

phone 416 588 0568
fax 416 588 6794
www.museumpros.com



framing	crating	shipping
storage	museumpros museumpros.com 416 588-0568	installation
displays	delivery	import/export

WNOONDWAAMIN

Subscribe to
C Magazine
For \$26

Thank You

Individual Donors

Peter Goring, Robert Graham, Joanne Hames, Matt Meagher,
Joyce and Alec Monro, Julia and Gilles Ouellette, Jim Ruyter,
Michelle Schultz

Contributing Artists

Supporters of C The
Visual Arts Foundation
and the 14th Annual C
Magazine Contemporary
Art Auction held at Scrap
Metal Gallery in Toronto
on April 4, 2018.

The generosity of individual donors and corporate sponsors

- | | | | |
|----------------|------------------|-------------|---------------|
| Marvin Luvualu | Hanna Hur | Esmaa | Jennifer Rose |
| Antonio | Oliver Husain | Mohamoud | Sciarrino |
| Omar Badrin | Mark Iglioliorte | Tegan Moore | Walter Scott |
| Dean Baldwin | Kelly Jazvac | Jennifer | Dana Slijboom |
| Steven Beckly | Anique Jordan | Murphy | Erdem |
| Jordan Bennett | Allison Katz | Juan | Taşdelen |
| Paul Butler | Karen Kraven | Ortiz-Apuy | |
| Liam Crockard | Jeremy Laing | | |
| Chris Curreri | | | |
| John Ed | | | |